

SPECIALISED TRANSPORT WITH END TO END PROJECT MANAGEMENT

We saved \$87,000 / 28% and delivered a seamless experience for the client.

THE CHALLENGE

- \$6M of white goods and furniture had to be carefully packaged and transported interstate.
- All product was unboxed which added a layer of complexity, cost, and specific skill set required.
- Very few transport companies were willing or capable of committing to this profile of job.

THE ULTIMATE GOAL

- The client needed a super competitive rate but with full project management.
- The product was brand new but with no packaging so the solution needed to provide an optimal safe handling and packaging to avoid damages.



THE BUSINESS PAYOFF

The best price on offer to the client was:	\$ 310,000
Benchmark conducted a Strategic sourcing tender process:	\$ 223,000
We delivered for our client negotiated savings of:	\$ 87,000 28%
The precision at which this \$6M of stock was handled and the financially affordable cost was the enabler to make this project a success.	Enabled the project to be financially viable.